



Marg ERP 9+ Software Commercial Proposal

Submitted to

Adhunik Shoes

Bangladesh

QUOTATION NO. : DC17031101

QUOTATION DATE : 11/03/2017

Kind Atten: Mr Shadin Masud

Subject: Commercial Proposal

Dear Sir,

This is with the reference to our discussion regarding the subject mentioned above. Thus, we are quoting you our best price for the same.

1 Commercial Summary

No. of Locations	Software License Fee [INR]	AMC Charges [INR Per Year] After One year	Total Charges Payable [INR]
2	Rs 95,000	Rs 23,750	Rs 95,000

1.1 Software License Fee

Item Description	Rate [INR]	Qty	Value [INR]
Marg ERP 9+ Enterprise Version (Up-to 1 User)	Rs 72,000	1	Rs 72,000
Extra Lan User	Rs 2,500	1	0
Marg ERP 9+ Branch Office Software (Up-to 1 User)	Rs 12,600	1	Rs 12,600
Marg ERP 9+ Branch Synchronisation	Rs 6,000	1	Rs 6,000
Software Implementation & Training Charges			Rs 4,400
Total Cost of License			Rs 95,000

1.2 Annual Renewal Charges

Item Description	ARC Charges [INR Per Year]
Total Project Value	Rs 95,000
Annual renewal charges	Rs 23,750
Total ARC Charges	Rs 23,750

Partial List of Marg CompuSoft Customers

Customer Profile: Multi-location business with 5-100 locations in different Distribution and Retail business and locations format.



INDIAN DRUGS & PHARMACEUTICALS LTD.

(A Govt. of India Undertaking)



Service, Terms & Conditions

1. **Validity** – Prices are valid up-to 7 days from the date of offer. Prices are subjected to change without notice.
2. **Taxes** - All applicable taxes extra as on date of proposal. Margcompusoft Pvt.Ltd will raise invoices with the applicable taxes as on date of invoicing.
3. **Payment Terms :-**
 - * 100% payment advance along with the purchase order.
 - * Bank Charges & Online transaction charges will be extra.
4. **Other Product Licenses :-**
 - * Third Party products such as IBM DB2, Oracle, MySQL, MSSQL, BI etc. if required by customer, have to be licensed separately from the respective vendor, Other than Marg compusoft SOLUTIONS, we will not install/support any other software/hardware.
 - * Add Ons and Up-gradation charges will be extra.
5. **Delivery** - As per the implementation schedule and project plan discussed.
6. **Sales Management Approval** - If the existing Terms & Conditions need to be modified / changed, it requires explicit approval of Sales Management of Margcompusoft.
7. **Edition Up-gradation** - If there are any changes in the deployment architecture or the solution capability, additional commercials shall apply when the edition needs to be upgraded.
8. **Product Enhancement Policy** – As per the discussion with the customer, their feedback and suggestions regarding the new features and feature enhancements will be taken up as per our priority and product release plans and delivered as part of our service pack update. If any of the features / feature enhancements are of very high priority to customer, Marg Compusoft will have the rights to refuse or commit a time-line for delivery and will charge Product enhancement fee for the same.
9. **Consulting and Implementation Services Terms**
 - (i) The invoice on the SOP preparation and the implementation will be raised on the actual efforts spent (might be higher or lower than the estimate, depending on the focus and time put by the experts)
 - (ii) In case if there is a delay or deviation in implementation time, beyond the agreed time captured in the project plan and the delay is attributed to

Margcompusoft, the customer will not be charged for the additional time spent by Margcompusoft. Please note that such incidence of delay attributable to Margcompusoft must be identified in the solution delivery / support visit form itself at the time of signing the time sheet by the customer.

10. **Remote implementation services** – Most of the times the implementation on the customer premises will be done from our head office remotely using VNC or any other similar software. The implementation charges will still apply, on extreme emergency Margcompusoft person will visit on-site location for which travel, boarding and lodging charges will be paid by the customer (if out of Delhi).
11. Any kind changes or up-gradation (formatting) in server should to be done in guidance of Margcompusoft technical team, otherwise if any technical error or data loss take place then Margcompusoft will not be liable for that and it takes 5-7 working days to place the software on operational track and it will be chargeable at the rate of \$ 500 per day.
12. A specific phone number will be provided to you to solve your queries on call on working days and during working hours. On need basis our technical team will help your people for any solution thru online (Team Viewer)
13. You will need to give us at least 2-4 working days for any query to get resolved.
14. Any amount being paid towards Activation, Modernizing / AMC of the product is absolutely non-refundable.
15. Any amount being paid towards advance of the project, only 50% of it can be refunded if the customer walks out of the project before implementation.
16. In all matters relating to these presents or the transactions hereunder the courts in New Delhi shall have jurisdiction.
17. E. & O.E.
18. Note: ARC charges or Yearly Charges are subject to change in future, it may depend on the companies price policy.

Conclusion

Adhunik Shoes is a prestigious customer for Margcompusoft Pvt.Ltd and we are confident this proposal is in line with Adhunik Shoes expectations. Margcompusoft has the technology, project management and implementation skills to make the implementation a success.

For more information on Marg's products and services, please visit- www.margcompusoft.com

Please feel free to email deepchopra@margcompusoft.com or call +91 9999596443 for clarifications, comments or discussion on this proposal.

We look forward to the order from Adhunik Shoes and assure you for the high quality implementation, responsive [Support](#) & Services.